

**GENERAL SERVICES ADMINISTRATION**  
**Federal Supply Service**  
**Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address for GSA Advantage!® is: GSAAdvantage.gov.

**GSA MULTIPLE AWARD SCHEDULE**



FSC Group: Professional Services

Contract number: 47QRAA21D0069

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page @GSA.gov

Contract period: May 30, 2021 – May 29, 2026

Contractor's name, address, and phone number - **Management Sciences for Health, Inc.**  
**200 Rivers Edge Drive**  
**Medford, MA 02155-5479**  
**617-250-9500**

Contractor's internet address/web site where schedule information can be found – **msh.org**

Contract Administrator – **Carla Goncalves**  
**Sr. Contracts Officer**  
[\*\*cgoncalves@msh.org\*\*](mailto:cgoncalves@msh.org)  
**617-250-9260**

Business size – **large non-profit organization**

Management Sciences for Health (MSH), a global nonprofit organization, partners with governments, civil society, the private sector, and health care workers to build resilient and sustainable health systems. Our mission is saving lives and improving the health of the world's poorest and most vulnerable people by closing the gap between knowledge and action in public health.

## CUSTOMER INFORMATION:

### Ia. Services Offered and Applicable Pricing

#### **SERVICES OFFERED**

MSH offers the following services, or Special Item Numbers (SINs), under its GSA Multiple Award Schedule (MAS):

<b>Large Category</b>	Professional Services
<b>Subcategory</b>	Business Administrative Services
<b>SIN 541611</b>	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

MSH partners with governments, civil society, the private sector, and thousands of health workers on locally led solutions that expand access to medicines and services, improve quality of care, help prevent and control epidemics, support inspiring leadership and transparent governance, and foster informed, empowered, and healthier communities. Through consulting, mentoring, capacity building, and other engaging strategies, we work directly with our beneficiaries to bridge the gap between knowledge and action to drive locally designed and implemented solutions that build sustainable, improved health systems.

and

**Large Category** – Scientific and Management Solutions  
**Subcategory** – Scientific Services  
**SIN 541990TAD** – Technical/Application Development Support (TADS)

Without timely, accurate, and relevant information, health leaders cannot effectively set priorities, respond to changing conditions and disease outbreaks, allocate staff and resources, and meet the needs of people seeking care. MSH helps countries harness the possibilities of digital health technology by building user-friendly data systems, with configurable dashboards for health managers and mobile apps for community health workers; supporting national health information and electronic records systems that capture accurate, timely, and reliable data; and strengthening skills for analyzing, understanding, and acting on that information. Building on evidence, we facilitate better surveillance and control of infectious disease, rational planning and efficient implementation of programs, accurate reporting of results, and data-driven allocation of resources.

## General

### **SIN OLM – Order Level Materials**

#### **Ib. Pricing (Hourly Rates)**

#### **GSA MAS PRICE LIST**

<b>GSA Labor Category</b>	<b>Ceiling Hourly Rate Year 1</b>	<b>Ceiling Hourly Rate Year 2</b>	<b>Ceiling Hourly Rate Year 3</b>	<b>Ceiling Hourly Rate Year 4</b>	<b>Ceiling Hourly Rate Year 5</b>
Manager -Executive Management - 4	\$311.71	\$321.84	\$332.30	\$343.10	\$354.25
Manager - Senior Management - 3	\$306.41	\$316.36	\$326.64	\$337.26	\$348.22
Manager – Mid Level Management - 2	\$245.74	\$253.73	\$261.98	\$270.49	\$279.28
Manager - 1st Level Management - 1	\$204.70	\$211.35	\$218.22	\$225.31	\$232.63
Subject Matter Expert -4	\$276.84	\$285.84	\$295.13	\$304.72	\$314.62
Subject Matter Expert -3	\$223.96	\$231.23	\$238.74	\$246.50	\$254.51
Subject Matter Expert -2	\$204.69	\$211.34	\$218.21	\$225.30	\$232.62
Subject Matter Expert -1	\$165.00	\$170.36	\$175.90	\$181.62	\$187.52
Specialist – Senior 5	\$137.43	\$141.90	\$146.51	\$151.27	\$156.19
Specialist – Senior 4	\$118.94	\$122.81	\$126.80	\$130.92	\$135.17
Specialist – Intermediate 3	\$109.01	\$112.55	\$116.21	\$119.99	\$123.89
Specialist – Intermediate 2	\$102.87	\$106.22	\$109.67	\$113.23	\$116.91
Specialist - Entry Level 1	\$80.32	\$82.93	\$85.63	\$88.41	\$91.28

## Ic. Labor Category Descriptions

Labor Category	Functional Responsibilities	Minimum Education	Minimum Years' Experience
<b>SINs 541611 and 541990TAD</b>			
Manager – Executive Management – 4	<p>Provides strategic direction and leads activities related to a program, a portfolio of programs, or functional area(s) of high complexity. Develops and executes complex project or unit work plans. Reviews and adjusts program or unit plan implementation to meet changing needs and requirements. Identifies, manages, and monitors program or unit dependencies and critical path. Conveys timely and precisely project or unit expectations to external and internal stakeholders. Develops and maintain close professional relations with client stakeholders. Leads internal workgroup meetings. Provides consultation to operations team, executive management, and/or client. Maintains a broad knowledge of functional policy and procedures. Involved in critical issues that are of significant consequence to the success of the function or project. In-depth understanding of theories, practices, concepts and principles in own function of professional field. Assists in defining the standards and specifications around which others will operate.</p>	Masters' Degree	12 Years
Management – Senior Management – 3	<p>Provides strategic direction and leads activities related to a program or functional area(s) of moderate complexity. Develops and executes complex project or unit work plans. Reviews and adjusts program or unit plan implementation to meet changing needs and requirements. Identifies, manages, and monitors program or unit dependencies and critical path. Conveys timely and precisely project expectations to external and internal stakeholders. Develops and maintains close professional relations with client stakeholders. Leads internal workgroup meetings. Provides consultation to operations team, executive management, and/or client. Maintains a broad knowledge of functional policy and procedures. Involved in critical issues that are of significant consequence to the success of the function. In-depth understanding of theories, practices, concepts and principles in own function of professional field. Assists in defining the standards</p>	Masters' Degree	10 years

Labor Category	Functional Responsibilities	Minimum Education	Minimum Years' Experience
	and specifications around which others will operate.		
Manager – Mid-level Management – 2	Influences strategy and leads activities related to a program or functional area(s) of low complexity. Develops and executes project or unit work plans. Reviews and adjusts program or unit plan implementation to meet changing needs and requirements. Identifies, manages, and monitors program or unit dependencies and critical path. Conveys timely and precisely project or unit expectations to internal and external stakeholders. Develops and maintains close professional relationships with client stakeholders. Leads internal workgroup meetings. Provides consultation to operations team, executive management, senior leaders, and/or client. Supports management to coordinate implementing new/existing programs. Cogent understanding and application of concepts and procedures in own team or function. Professional knowledge is gained through substantial applicable work experience in order to apply principles and resolve issues.	Masters' Degree	8 years
Manager – 1 <sup>st</sup> Level Management - 1	Manages activities related to projects or a limited functional area. Develops and executes project or unit work plans. Reviews project or unit plan implementation to meet changing needs and requirements. Identifies, manages, and monitors project or unit dependencies and critical path. Conveys timely and precisely project or unit expectations to external and internal stakeholders. Develops and maintains professional relationships. Supports and/or leads internal workgroup meetings. Provides support and/or consultation to operations team, executive management, senior leaders, and/or client. Supports management to coordinate implementing new/existing programs. Maintains a strong knowledge of the detail within the function. Will become involved in day-to-day issues that impact critical deadlines and deliverables.	Masters' Degree	7 years

Labor Category	Functional Responsibilities	Minimum Education	Minimum Years' Experience
Subject Matter Expert – 4	<p>Provides expert-level subject matter proficiency and technical knowledge of highly specialized environments. Provides high-level consultation, analysis and advice on complex programs or broad functional areas that require extensive knowledge of and expertise in the subject matter for effective implementation. Subject Matter Expert may provide expertise in methodology, management, context, and/or a specialized area. Maintains broad technical or functional knowledge of subject matter. Will become involved in critical issues that are of significant consequence to the success of the program or function. In-depth understanding of theories, practices, concepts and principles in own function of professional field. Assists in defining the standards and specifications around which others will operate. Could be considered "guru" or "expert" in a particular field. Applies and/or develops highly developed technologies, principles and theories.</p>	Masters' Degree	10 years
Subject Matter Expert – 3	<p>Provides advanced subject matter proficiency and technical knowledge of highly specialized environments. Provides high-level consultation, analysis, and advice on programs or functional areas that require substantial knowledge of the subject matter for effective implementation. Subject Matter Expert may provide expertise in methodology, management, context, and/or a specialized area. Cogent understanding and application of concepts and procedures in own technical area or function. Professional knowledge is gained through substantial applicable work experience in order to apply principles and resolve issues.</p>	Masters' Degree	8 years
Subject Matter Expert – 2	<p>Provides high-level subject matter proficiency and technical knowledge of highly specialized environments. Provides consultation, analysis, and advice on programs or functional areas that require strong knowledge of the subject matter for effective implementation. Subject Matter Expert may provide expertise in methodology, management, context, and/or a specialized area. Maintains strong knowledge of the detail within the function. Will become involved in day-to-day issues that impact critical deadlines and deliverables.</p>	Masters' Degree	7 years

Labor Category	Functional Responsibilities	Minimum Education	Minimum Years' Experience
Subject Matter Expert – I	Provides subject matter proficiency and technical knowledge of highly specialized environments. Provides analysis and advice on programs or functional areas that require knowledge of the subject matter for effective implementation. Subject Matter Expert may provide guidance on methodology, management, context, and/or a specialized area. Contributes to the development of new theories and methods. Employs expertise as a generalist or specialist.	Bachelor's Degree	6 years
Specialist – Senior – 5	Reviews, analyzes, and evaluates business/program and user needs. Documents requirements, defines scope and objectives, and formulates/implements plans to meet overall business goals and strategies. Demonstrates considerable knowledge of a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals or solve problems. Performs a variety of complex tasks. Serves as a key member of a project or functional team, providing guidance on projects, tasks, and/or issues. Innovation, creativity, and latitude is expected. Broad application of principles, theories, and concepts in applicable discipline, plus working knowledge of other related fields.	Bachelor's Degree	4 years
Specialist – Senior – 4	Reviews, analyzes, and evaluates business/program and user needs. Documents requirements, defines scope and objectives, and formulates/implements plans to meet overall business goals and strategies. Demonstrates solid knowledge of a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals or solve problems. Performs a variety of tasks. Serves as a key member of a project or functional team, providing guidance on projects, tasks, and/or issues. Some innovation, creativity, and latitude is expected.	Bachelor's Degree	3 years
Specialist – Intermediate – 3	Documents requirements and implements plans to meet overall business goals and strategies. Demonstrates a solid understanding of the field's main concepts, practices, and procedures. Performs a variety of tasks. Serves as a valued member of a project or functional team, providing support for projects, tasks, and/or issues. Understands and applies standards, procedures, and concepts in own subject matter.	Bachelor's Degree	2 years

Labor Category	Functional Responsibilities	Minimum Education	Minimum Years' Experience
Specialist – Intermediate – 2	Documents requirements and implements plans to meet overall business goals and strategies. Demonstrates fundamental understanding of the field's main concepts, practices, and procedures. Performs a variety of tasks. Serves as a valued member of a project or functional team, providing support for projects, tasks, and/or issues. Understands and applies standards, procedures, and concepts in own subject matter.	Bachelor's Degree	1 year
Specialist – Entry Level - 1	Demonstrates a basic understanding of the field's main concepts, practices, and procedures. Performs a variety of tasks based on standard policies and procedures. Requires regular decision-making on ordinary tasks. Actions may sometimes have an impact on the business unit, but rarely have any effect on the organization as a whole.	High School Diploma	1 year

#### Education/Experience Trade-off

**Doctorate Degree** – A Master's Degree + additional two (2) years related experience OR Bachelor's Degree + additional four (4) years related experience

**Master's Degree** - A Bachelor's Degree + additional two (2) years related experience OR Associate's Degree + additional five (5) years related experience OR Doctorate Degree minus two (2) years related experience.

**Bachelor's Degree** - An Associate's Degree + additional three (3) years related experience OR a High School Diploma + additional five (5) years related experience OR a Master's Degree minus (2) years related experience OR Doctorate Degree minus four (4) years related experience

**Associate's Degree** - A High School Diploma + additional two (2) years' experience

2. **Maximum order** - \$1,000,000.00
3. **Minimum order** - \$100.00
4. **Geographic coverage** (delivery area)

SIN	Scope
541611	W – Worldwide
541990TAD	W – Worldwide
OLM	W - Worldwide



5. **Point(s) of production** (city, county, and State or foreign country) – N/A
6. **Discount from list prices or statement of net price** – Price are net, initial discounts have been applied. Additional discounts may be provided at the Task Order level.
7. **Quantity discounts** – None
8. **Prompt payment terms** – 0.00%; Net 30

**NOTE** - Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **Foreign items (list items by country of origin)** - None
- 10a. **Time of delivery** – Negotiated at the Task Order level
- 10b. **Expedited Delivery** - Items available for expedited delivery are noted in this price list
- 10c. **Overnight and 2-day delivery** – Negotiated at the Task Order level
- 10d. **Urgent Requirements** – Negotiated at the Task Order level
11. **F.O.B. point(s)** – Destination
- 12a. **Ordering address(es)** - Management Sciences for Health, Inc.  
200 Rivers Edge Drive  
Medford, MA 02155-5479
- 12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

Additional Ordering Procedures for SINs 541611 and 541990TAD, as applicable, outlined below.

13. **Payment address(es)** – Management Sciences for Health, Inc.  
200 Rivers Edge Drive  
Medford, MA 02155-5479
14. **Warranty provision** – Negotiated at the Task Order level

- 15. **Export packing charges, if applicable** – N/A
- 16. **Terms and conditions of rental, maintenance, and repair (if applicable)** – N/A
- 17. **Terms and conditions of installation (if applicable)** – N/A
- 18.a **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable)** – N/A
- 18.b **Terms and conditions for any other services (if applicable)** – Negotiated at the Task Order level.

Additional Terms and Conditions applicable to SINS 541611 and 541990TAD outlined below.

- 19. **List of service and distribution points (if applicable)** – N/A
- 20. **List of participating dealers (if applicable)** – N/A
- 21. **Preventive maintenance (if applicable)** – N/A
- 22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)** – N/A
- 22b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).** – N/A
- 23. **Unique Entity Identifier (UEI) number** – 071713085 (DUNS)
- 24. **Notification regarding registration in System for Award Management (SAM) database** – current, accurate, and complete

## TERMS AND CONDITIONS APPLICABLE TO THE PROFESSIONAL SERVICES CATEGORY

For additional guidance and information for Schedule buyers and sellers, please visit our general guidance page at [www.gsa.gov/schedules](http://www.gsa.gov/schedules).

The following requirements apply to all services covered under the Professional Services Category:

1. Personal services contracts as defined in FAR 37.102 and FAR 37.104 are prohibited.
2. Architect-Engineering (A/E) services as the term is defined in FAR 36.601-4 are prohibited.
3. Inherently Governmental services as defined in FAR 7.503 are prohibited.
4. Share-in-Savings contracting is prohibited.
5. The contractor shall be responsible for obtaining all necessary permits and licenses and for complying with all applicable Federal, State, and Municipal laws. The contractor shall ensure that its staff maintains any generally required professional certification, accreditation, and proficiency relative to their area of expertise. The contractor shall retain documentation of such records. The proposed/awarded prices must reflect all costs associated with this requirement.
6. Organizational conflicts of interest may arise at the task order level, particularly services involving systems engineering and technical direction, financial services, consulting services, acquisition support services, and any other services involving access to proprietary data or information. Ordering agency contracting officers may impose organizational conflict of interest disclosure requirements, provisions and/or clauses at the task order level as they determine appropriate.
7. Contract staffing services, such as temporary help services, are prohibited under this Category. Refer to the Human Capital Large Category, Temporary Help Subcategory, for these services.