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**LEADERSHIP, MANAGEMENT
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Inspired Leadership. Sound Management. Transparent Governance.

Put Data in the Driver's Seat

Unlocking data for decision-
making with the PEPFAR
Management Dashboard

*This Webinar is being recorded
for public distribution.

WEBINAR OVERVIEW

- **Introduction**, Lourdes de la Peza, *Principal Technical Advisor*, LMG Project
- **Background and Features of the Dashboard**, Danilo Rayo, *Director*, DRB Consulting & Translations
- **The Dashboard in Action: Experiences of the Pilot NGOs**
 - Dr. Doreen Agasha, *Senior M&E Officer*, Protecting Families against HIV/AIDS (PREFA)
 - Peter Njuguna, *Acting M&E Manager*, National Organization of Peer Educators (NOPE)
 - Peter Muganga, *Head of Internal Audit*, Reproductive Health Uganda (RHU)



The PEPFAR Management Dashboard: The need

- Managers are overwhelmed with data
- It is difficult to identify what are the strategic indicators to focus on
- It is necessary to select key indicators that reveal the program status and trends
- It is critical to make a systemic analysis of data, the connections between programmatic, financial and management indicators

The PEPFAR Management Dashboard: The approach

- The LMG Project seeks to develop tools and operational processes to empower local implementing partners to manage their operations more effectively, ultimately improving performance and results.
- The dashboard provides project managers with an easy to read, real time user interface called the PEPFAR Management Dashboard
- The PEPFAR Management Dashboard provides a dynamic graphical presentation of the current status and historical trends of the key performance indicators, enabling instantaneous and informed decision-making

The LMG Dashboard: The pilot



- **Phase One:** May to September 2012. Two CSOs in Uganda: RHU and PREFA.
- **Phase Two:** January to September 2014. Transformed the PEPFAR Management Dashboard into a generic format and tested at two CSOs in Kenya: NOPE and KANCO.

What is a Management Dashboard?

A Management Dashboard is a user-friendly tool that makes use of critical indicators to enable managers to quickly view key operational data for the organization's projects.

- The dashboard is *not a database* and *does not replace existing financial and program reporting procedures*.
- It combines use of Excel and SAP Dashboard Software



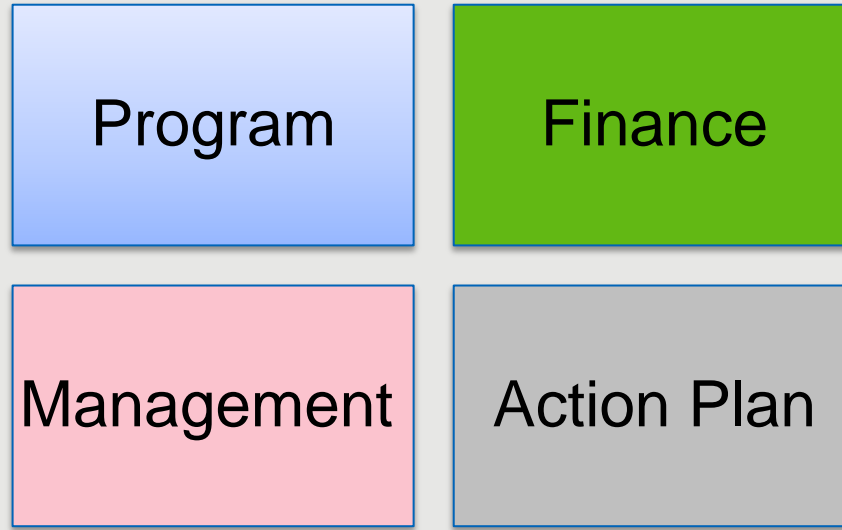
When and how to use the PEPFAR Management Dashboard?

- To present financial, management and program results of projects to different users
 - Executive Directors
 - Sub-implementation level staff
- In a variety of situations
 - Individual projects
 - Organizations running multiple projects
- In a variety of settings
 - Project team meetings
 - Board meetings
 - Annual general meetings
- In a variety of formats for information sharing



Components of the PEPFAR Management Dashboard

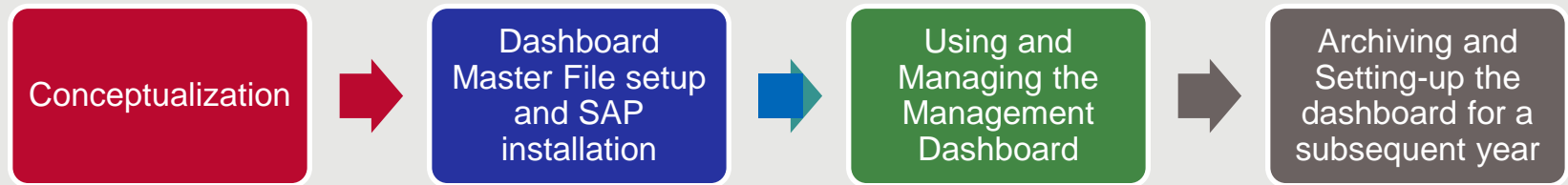
The dashboard covers three operational areas and includes an action plan to follow up on progress.



Components of the PEPFAR Management Dashboard

Component	Description
Program <i>What are the results of financial investments?</i>	Tracks the results of the implementation of activities.
Finance <i>How much money was available for the reporting period and for the rest of the year? How much money has been received and how much of that money has been spent?</i>	Tracks the organization's financial investments.
Management <i>Which resources or activities, if absent, can halt or poorly affect the pace of implementation? "</i>	Tracks the organization's key delivery mechanisms and critical resources for implementation.
Action Plan <i>What are the key decisions linked to each of the components?</i> <i>What are we going to do to close implementation gaps?</i>	Tracks key decisions made and action items to be taken to address issues identified in the three operational areas and amongst the projects.

The PEPFAR Management Dashboard Generation Process



I. Conceptualization

This stage ensures that the organizations wishing to adopt the PEPFAR Management Dashboard have the necessary minimum capacities and that they are clear about what, how, and how often they shall measure their performance.

**Undertaking the
organizational systems
and information
technology assessments**



IT Readiness
Checklist.xlsx



Organizational
Checklist.xlsx

**Identifying monitoring
levels and confirming
reporting capacities**

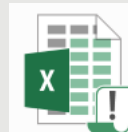


Dashboard
Reporting
Matrix.xlsx



Indicator
Selection
Worksheet.docx

**Defining performance
thresholds**



Dashboard
Master file -
Fictitia.xlsm

II. PEPFAR Management Dashboard Master File setup and SAP installation

- The Dashboard Master File is an Excel spreadsheet that is used to aggregate the all data being entered into the Management Dashboard into one file
- The SAP Crystal Dashboard Software is the application that allows users to see the dynamic content of the dashboard



The PEPFAR Management Dashboard Master File

Section	Description
Dashboard Master File Setup tab	It contains the information needed to identify the PEPFAR Management Dashboard, the reporting level, thresholds and lists of indicators.
Dashboard Master File data	The Dashboard Master File tables are used to capture quarterly data. There are five tabs representing the five areas in which data must be collected.

The PEPFAR Management Dashboard Master File – Setup tab

Dashboard

Dashboard Data

Dashboard Name	Fictitia Dashboard	Fictitia Dashboard, 2016	
Dashboard Start date	01 enero 2016	Quarter 1	ene - mar
Dashboard ID	FICT2016	Quarter 2	abr - jun
Date last changed	30 noviembre 2016	Quarter 3	jul - sep
Last change by	Danilo Rayo	Quarter 4	oct - dic

Programmatic Hierarchy

Level 1	Indicator
Level 2	Donor
Level 3	Project
Level 4	Population_Group
Programmatic reporting	Project

Please do not use spaces in the names of the levels

Finance Hierarchy

Level 1	Donor	Currency of input	USD
Level 2	Project		
Financial reporting	Project	This must be the same as programmatic reporting	

The PEPFAR Management Dashboard Master File – Setup tab

Thresholds				
Programmatic	<input type="text" value="60"/>	Red	Enter the upper limit of each threshold only	
	<input type="text" value="80"/>	Yellow		
	<input type="text" value="100"/>	Green		
Financial	Funds Received vs Budget	Expensed vs Funds Received	Expensed vs Budget	
	Red	<input type="text" value="60"/>	<input type="text" value="60"/>	<input type="text" value="60"/>
	Yellow	<input type="text" value="80"/>	<input type="text" value="80"/>	<input type="text" value="80"/>
	Green	<input type="text" value="100"/>	<input type="text" value="100"/>	<input type="text" value="100"/>
	Yellow	<input type="text" value="101"/>	<input type="text" value="101"/>	<input type="text" value="101"/>
	Red	<input type="text" value="101"/>	<input type="text" value="101"/>	<input type="text" value="101"/>

Finalise SetupCreate Data file

The PEPFAR Management Dashboard Master File – Setup tab

Lists

Indicator	Donor	Project	Population_Group	Management	Finance Indicators
1. Number of people co	GlobalFund	Project1	FSW	No of Quarterly Staff	Budget
2. Number of individual	DFID	Project2	MSM	No of Monthly HR sta	Funds Received
3. Number of individual		Project3	General Population	No of Monthly comm	Expensed
4. Number of NGOs/CBO		Project4	IDU	No of Monthly resour	Onward Disbursements
		Project5	Male	No of Quarterly Board	
			Female	No of Quarterly finan	
			Truckers	No of Quarterly progr	
			SW		
			Total		

The financial indicators cannot be changed

The PEPFAR Management Dashboard Master File – Data

Programme indicators				Target					Actual					Comments
Indicator	Donor	Project	Population	ene - mar	abr - jun	jul - sep	oct - dic	Total	ene - mar	abr - jun	jul - sep	oct - dic	Total	
1. Number of people counseled, tested and re	GlobalFund	Project1	FSW	300	345	449		1,094	543	825	449		1,816	
1. Number of people counseled, tested and re	GlobalFund	Project1	MSM	200	230	299		729	66	108	299		473	
1. Number of people counseled, tested and re	GlobalFund	Project1	General	500	575	748		1,823	773	1,381	748		2,902	

Financial Indicator		Budget					Funds Received					Expensed					Onward Disbursements	
Donor	Project	ene - mar	abr - jun	jul - sep	oct - dic	Total	ene - mar	abr - jun	jul - sep	oct - dic	Total	ene - mar	abr - jun	jul - sep	oct - dic	Total	ene - mar	abr - jun
GlobalFund	Project1	1143,981	1741,451	2600,423		5485,854	-	2741,451	2177,993		4919,444	1048,688	1692,763	2105,187.30		4846,638	1048,688	1501,515.50
DFID	Project2	2330,897	4239,559	7053,626		13624,081	616,501	4239,559	5445,821		10301,881	1395,458	3460,602	1609,601		6465,660	1395,458	2200,026.22
DFID	Project3	739,589	1419,638	1913,559		4072,786	195,614	1419,638	2761,636		4376,887	1300,000	315,252	928,880		2544,132	8438,326	269,722.30
DFID	Project4	13995,760	16564,269	29873,154		60433,183	3701,749	16564,269	26850,153		47116,171	11541,855	8724,163	10571,720		30837,738	11541,855	8004,654.67
DFID	Project5	2299,285	4070,028	7701,995		14071,308	608,140	4070,028	4834,956		9513,124	-	4678,168	4387,680		9065,848	-	2725,092.81

The PEPFAR Management Dashboard Master File – Data

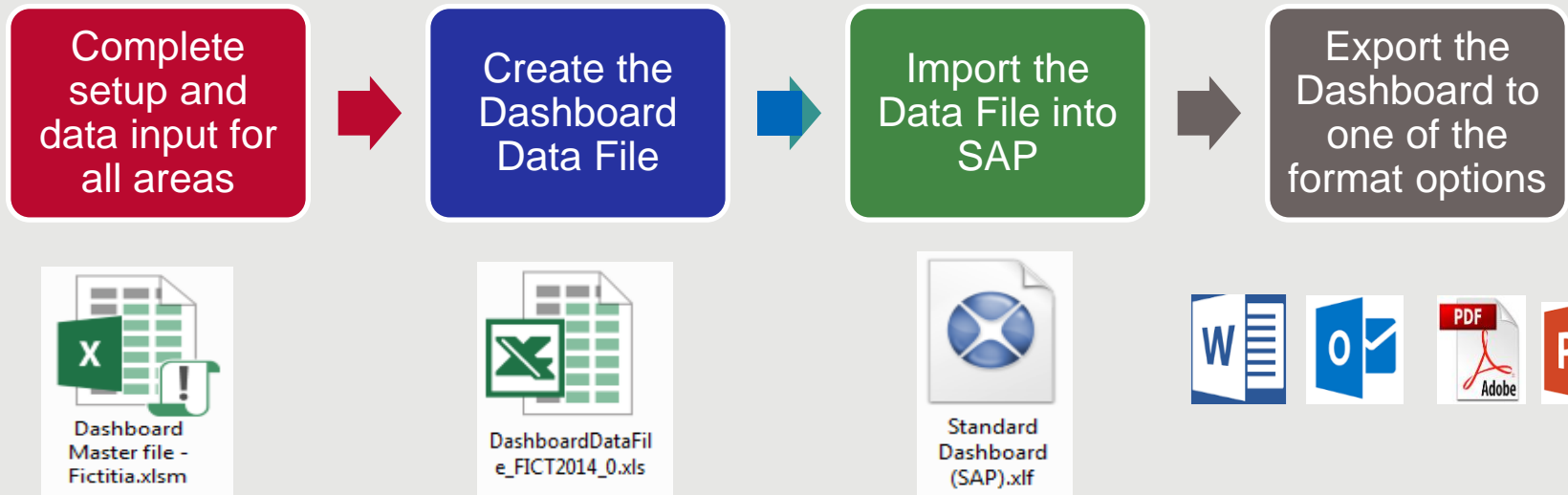
Reporting indicators		Target				Actual			
Project	Indicator	ene - mar	abr - jun	jul - sep	oct - dic	ene - mar	abr - jun	jul - sep	oct - dic
Project1	Programme reports received on time	3	3	3		2	3	2	
	Programme reports received complete	3	3	3		3	2	3	
Project2	Programme reports received on time	3	3	3		3	2	3	
	Programme reports received complete	3	3	3		3	3	3	

Management indicators		Target				Actual				
Area	Indicator	ene - mar	abr - jun	jul - sep	oct - dic	ene - mar	abr - jun	jul - sep	oct - dic	Comment
Meetings	Quarterly Staff management	1	1	1		1	1	1		
Meetings	Monthly HR staff committee	3	3	3		3	3	3		
Meetings	Monthly communications committee	3	3	3		3	3	3		
Meetings	Monthly resource mobilization committee	3	3	3		3	3	3		

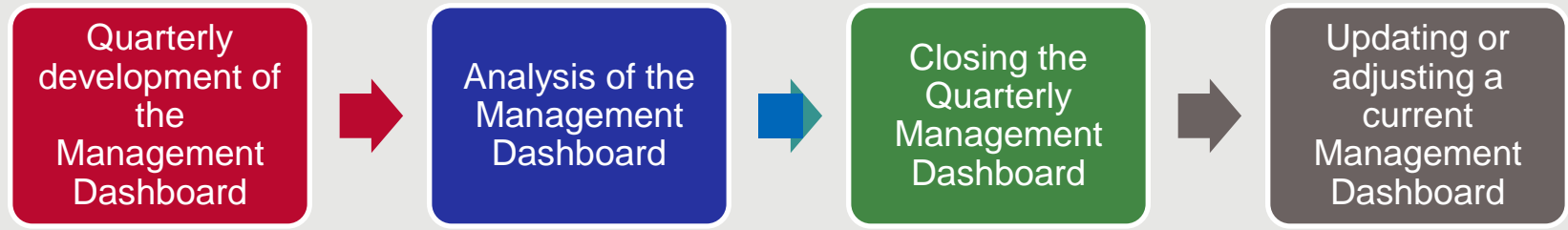
The PEPFAR Management Dashboard Master File – Action Plan

Area	Actions	Deadline	Responsible	Comments	Status: Complete=1, In progress=0, Incomplete=-1
Programmatic Area	The target for the number of people counseled	August	Programme management, CEO	Due the fact that some of the donors has not	-1
Programmatic Area	KMS to be developed and implemented by	September	CEO, Contractor	Project completed on time	1
Programmatic Area	On site data verification exercise to be completed	December	M&E officer	25 of the 30 sites have been visited and the data	0

Generating the PEPFAR Management Dashboard



III. Using and Managing the PEPFAR Management Dashboard



Demonstration of PEPFAR Management Dashboard Generation

IV. Archiving and setting up the PEPFAR Management Dashboard for a subsequent year



Important principles linked to the PEPFAR Management Dashboard

- Management should first and foremost ensure the presence of the basic requirements that are necessary to set up and use dashboards
- The IT principle of “Garbage in, Garbage out” (GiGo) applies to the concept of dashboard implementation
- Its implementation does not guarantee improvement unless the information is adequately used for proactive evidence-based decision making
- The dashboard requires management to openly acknowledge good as well as poor performance
- The organization should establish a dashboard project team that drives the implementation of the dashboard adoption process
- Management should identify the right people for the role of dashboard champion
- The dashboard project team should consult extensively with the users of the dashboard



Protecting Families Against HIV/AIDS (PREFA)

Dr. Doreen Agasha, Senior M&E
Officer

Why adopt the PEPFAR Management Dashboard?

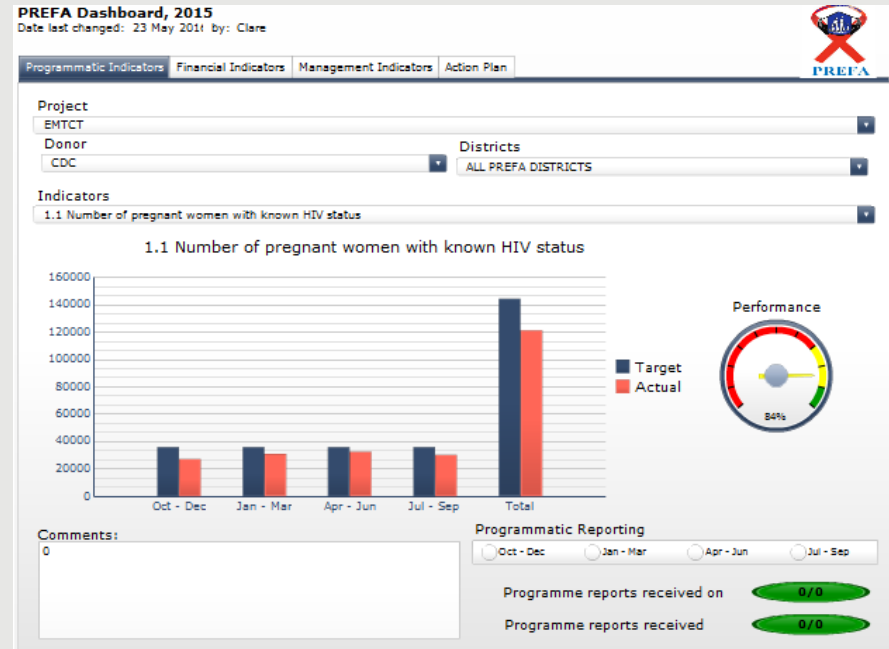
- Monitoring a project involves monitoring progress against set targets for
- It also entails assessing achievements vs resources used during implementation
- At PREFA we needed a captivating way of displaying this information
- This would enable the implementer to measure their own performance and set plans for improvement

Challenges

- The MoH required districts to use the DHIS2, rendering the PEPFAR Management Dashboard irrelevant.
- LMG dashboard has been maintained for use at the head office where it is used in performance review.
- Sustainability and functionality requires clearly defined roles for all members of the M&E team.

Success with the PEPFAR Management Dashboard

- The dashboard facilitates quick interpretation of data, enabling sound decision making.
- The dashboard gives a visual description of project performance at district and NGO level
- Progress across quarters is studied with ease.
 - 15 indicators under the EMTCT and IRS



The Way Forward

- Institutionalizing the PEPFAR Management Dashboard has been a work in progress and a learning process
- The next course of action includes:
 - uploading the third project at PREFA onto the dashboard
 - uploading financial information, which will enable tracking outputs versus cost.
 - Making full use of the PEPFAR Management Dashboard and institutionalizing it by June 2017.



National Organization of Peer Educators (NOPE)

Peter Njuguna, Acting M&E
Manager

Why adopt the PEPFAR Management Dashboard?

- Capture performance in a simplified format
- Improve the involvement of the Advisory Board and Management team overseeing programs' performance
- Present a simplified picture to stakeholders, especially new ones



Challenges

- PEPFAR project indicators are not similar to institutional indicators
- General acceptance and linking dashboard with reporting needs
- Unified NOPE report with dashboard indicators
- Annual/quarterly reporting does not provide a clear picture of program's performance
- Working with projects to improve data collection on time
- Staff cannot see how the dashboard can help to improve their work
- Advocate to demonstrate the benefits of the dashboard

Successes and Way Forward

- The Board has understood dashboards
- Now M&E presentations to the Board always include the dashboard
- Online presentation of dashboard on website and online newsletter





Reproductive Health Uganda

Peter Muganga, Head of Internal
Audit

Background

- RHU is the leading Sexual and Reproductive Health Service organization in Uganda.
- In 2010, RHU partnered with USAID to implement the Community-Based HIV and AIDS Project.
- In 2012, through consultants contracted by the LMG Project, the Dashboard was introduced to CBHA project.
- Initially the PEPFAR Management Dashboard was focused on CBHA project indicators.

Why adopt the PEPFAR Management Dashboard?

- The CBHA project was a big project with many result areas.
- The dashboard helps to break the monotony while presenting to stakeholders during review meetings.
- RHU needed a tool that could give a snapshot of key performance areas.
- Multiple result areas needed to be presented to various stakeholders.

Success with the PEPFAR Management Dashboard

- The Dashboard was used in quarterly review meetings for the CBHA project in 2012 and 2013
- Better appreciation of the need to compare indicators against targets
- Graphical presentations helped both headquarters and field staff to identify weaknesses and strength in program implementation.
- The dashboard helped project managers to focus on areas of improvements and develop action plans during the reviews.



Photo: Julius Kasujja

Challenges

- Knowledge was lost due to staff leaving the institution.
- Licensing of the software was a big challenge at the start as the package can only be accessed on licensed version.
- There were many indicators in the project. Deciding what goes into the Dashboard was challenging at beginning.

The Way Forward

- Selected critical indicators among the many to be used.
- Working as a team to generate of the dashboard periodically.
- Involving more stakeholders to understand the use of the dashboard.
- Institutionalized the intervention to ensure continuity.



Photo: Julius Kasujja



Lira Kabale Apac Kanun... Summary

Goal Area

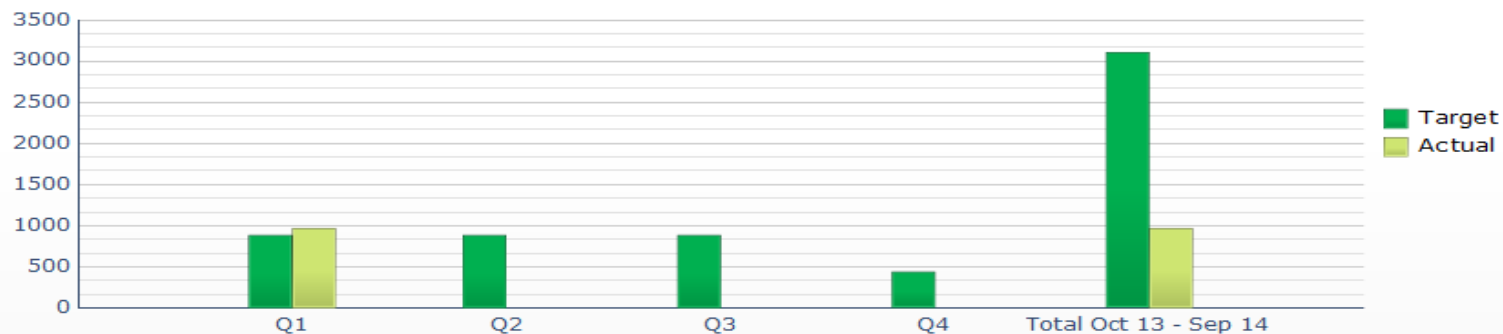
1. HIV Prevention

Indicators

1) Total Number of the targeted population reached with ind

DISTRICT LIRA

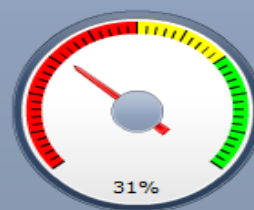
Programatic Indicators



Comments

Working with Peers and Community Resource persons has contributed to realizing slightly beyond the 25% mark at this point in the year. Secondly, this year has 3 active quarters for project implementation - targeting is over 3 quarters.

Performance





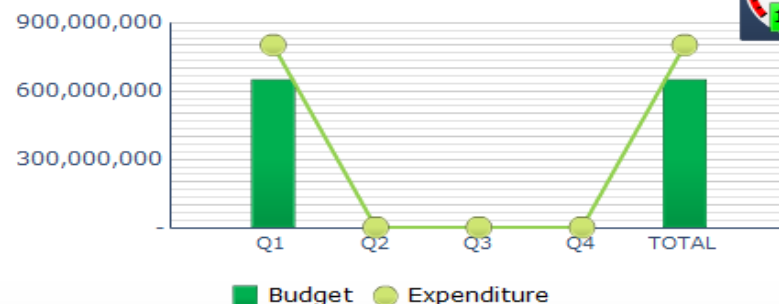
Lira Kabale Apac Kanun... RHU HEAD OFFICE AFC CSL Summary

See Comments

1. Expenditure against Budget.

SUMMARY

1. Expenditure against Budget.

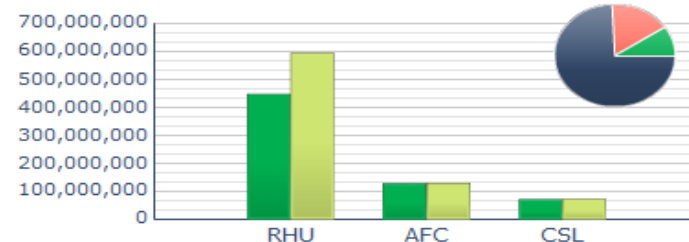


Expenditure by Budget category

☒ Q1
 ☐ Q2
 ☐ Q3
 ☐ Q4
 ☐ Total

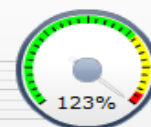
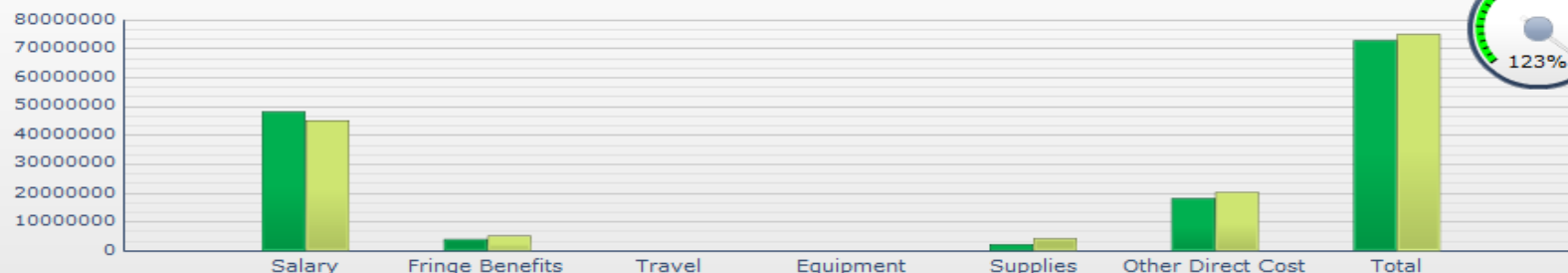
Expenditure by Implementing Partner

Sample Sub Title

☒ RHU
 ☐ AFC
 ☐ CSL

☒ Budget
 ☐ Expenditure


Expenditure by Budget category

Sample Sub Title


☒ Budget
 ☐ Expenditure

Questions?

Submit questions in the Q&A section in the bottom-right of the WebEx menu.



<http://www.lmgforhealth.org/content/dashboard-management-decision-making>



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