

AZURA SANKOFA ADVISORY AT MSH

**Supporting Governments. Building Trust.
Securing Sustainable Health Financing.**

ABOUT US

Azura Sankofa Advisory at MSH is a global health and development advisory firm that partners with governments to strengthen negotiation capacity with donors, mobilize financing aligned with national priorities, and enhance fiduciary accountability. Anchored within Management Sciences for Health (MSH) and drawing on over 50 years of institutional experience, Azura Sankofa bridges public sector leadership with the evolving priorities of development partners including The Gates Foundation, The World Bank, philanthropic foundations, multilateral development banks, and private sector investors.

Our mission is simple yet transformative: work with governments to amplify their leadership in engagements with development partners while ensuring that external investments strengthen, rather than bypass, domestic systems.

OUR CORE SERVICES

1. Government–Donor Negotiation Readiness

We support Ministries of Health, Finance, and related agencies to prepare for, structure, and negotiate financing and technical cooperation with major donors and global health initiatives.

- Alignment of donor frameworks with national strategies
- Development of negotiation dossiers and briefing notes
- Advisory on financing terms, compliance, and performance metrics

2. Policy-Aligned Solution Design and Resource Mobilization

We translate national health and development priorities into fundable investment cases, concept notes, and proposals that meet donor standards.

- Stakeholder consultation and problem analysis
- Solution co-design with ministries and partners
- Concept note and proposal development compliant with donor guidelines (e.g., Gates Foundation, World Bank, GFF, and others)

3. Fiduciary and Accountability Strengthening

We enhance the capacity of Offices of the Auditor General, internal audit units, and financial management teams to meet the assurance requirements of diverse funding partners.

- Training in donor audit policies and financial reporting
- Development of audit readiness frameworks and compliance checklists
- Facilitation of donor engagement and assurance reporting

4. Partnership and Systems Strengthening

We foster collaboration between governments, donors, and the private sector to support integrated and sustainable implementation.

- Facilitation of multi-stakeholder dialogues
- Institutional capacity building and change management
- Technical assistance for governance and performance monitoring

| OUR APPROACH

1. LISTEN AND UNDERSTAND

We begin by engaging national counterparts to fully understand priorities, institutional landscapes, and pain points.

2. CO-CREATE SOLUTIONS

Neutral assessments, fiduciary assurance, and risk management that helps governments and funders stay on course and accountable.

3. CONVERT PRIORITIES TO INVESTMENT

We translate concepts into structured investment cases that meet technical, fiduciary, and results-based financing requirements.

4. SUSTAIN ACCOUNTABILITY

We ensure that systems can generate credible financial and audit reports that reinforce donor trust and government leadership.

Our integrated methodology links strategic advisory, donor intelligence, and capacity building to unlock financing, improve transparency, and strengthen long-term governance.

WHY PARTNER WITH AZURA SANKOFA



Proven track record in donor negotiations and fiduciary systems strengthening or policy decisions.



Deep understanding of both public sector realities and complex donor environments.



Access to MSH's global network of experts and technical resources.



Commitment to partnership, transparency, and sustainable results.

Azura Sankofa Advisory at Management Sciences for Health stands at the nexus of policy, finance, and accountability—working with governments to transform ambition into action and external funding into measurable, enduring progress.

CONTACT

 Olumide Elegbe, *Managing Director*
oelegbe@msh.org

Ida Hakizinka, *Principal Consultant*
ihakizinka@msh.org

Azura Sankofa Advisory at MSH
info@azurasankofa.org



 Location: Washington, DC | Nairobi | Accra | Kigali | Abuja

 www.MSH.org/azura-sankofa-advisory